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Business Tampere

Export support services and International growth opportunities



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Lines of operation



NETWORK



Puolustusministeriö
Försvarsministeriet
Ministry of Defence



Työ- ja elinkeinoministeriö
Arbets- och näringsministeriet



Ulkoministeriö
Utrikesministeriet



BRAVE¹

UKRAINIAN DEFENSE
INNOVATIONS



SOF WEEK
TAMPA, FL



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Tampere Region EU Office



PIRKANMAAN
TURVALLISUUS-
KLUSTERI



BT - Export support services



- **Market Insights:** Guidance and data on specific foreign target regions, including specialized insight for markets outside the EU
- Organized delegation trips, networking events, and targeted export initiatives (such as the SME Export Engine or Scaleup Launchpad) to meet foreign partners.
- **Funding & Financial Advisory:** Guidance on matching growth-oriented scaleups and SMEs with public funding options, loans, and export guarantees.
- **Partner Networking:** Connecting local enterprises with global contacts, key stakeholders, and international peer networks.



BT - International Growth Opportunities



- **Internationalization Consulting:** Expert advice on global market entry and expansion strategies.
- **Market Know-how:** Intelligence and data regarding target international business environments.
- **Growth Sparring:** Customized coaching sessions addressing scaling, business potential, and funding.
- Connections to international innovation hubs, trials, and exchange programs (with a focus on the EU and North America).





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COLD WILL

DEFENCE AND SECURITY
TECHNOLOGY NETWORK

Cold Will Export Forum: Defence & Dual-Use Markets in Asia-Pacific