GRIT.ONLINE

Business Tampere, Business Turku and Lahti GEM Delegation Briefing

2026

MONDAY, OCTOBER 26

- **Ontario market overview** – key opportunities, industry landscape and market-entry considerations
- **Advanced manufacturing & investment** – insights from Invest Ontario on Ontario's manufacturing ecosystem and growth opportunities
- **Mobility, automotive & electrification** – Ontario Vehicle Innovation Network (OVIN) / Ontario Centre of Innovation (OCI) overview of commercialization, innovation and industry connections
- **Regional opportunities** – Durham Region presentations highlighting local companies, capabilities and potential partnerships
- **Targeted B2B matchmaking** – direct meetings with relevant Ontario companies and organizations
- **Networking reception** – additional opportunity to continue B2B discussions and build Ontario relationships

MONDAY, OCTOBER 26

08:30 Depart hotel

09:00 Welcome, delegation introductions and Ontario market overview – OITC

10:00 Invest Ontario / Ontario advanced manufacturing and investment environment

11:00 OVIN / OCI – mobility, automotive, electrification and commercialization ecosystem

12:00 Working lunch – Presentations by Durham Region representatives

13:00 Targeted B2B / technology matchmaking

15:00 Networking Reception – OITC

Evening Dinner Toronto

TUESDAY, OCTOBER 27

- **Durham Region company visits** – direct exposure to innovative Ontario technology companies
- **Energy Systems**
  - Ontario Power Generation invests in nuclear power modernization and smart technologies. The company continuously evaluates robotics and automation solutions for nuclear power plant maintenance and inspections.
  - Oshawa Power together with Bluewave AI: AI project for EV and distribution grid load management.
- **Autonomous robotics & industrial AI**
  - Korechi Innovations: AI-enabled autonomous robotics with applications including agriculture, turf care and labour-saving automation
  - Moon Trades Technologies is developing PEBBLE™, an AI-powered terrain-analysis and geospatial-intelligence platform
  - NuPort Robotics: solution to retrofit trucks with autonomy
- **International networking reception** – evening reception connecting the delegation with **Finnish, Swedish, Estonian and Latvian business communities in Canada**

TUESDAY, OCTOBER 27

08:00 Depart Toronto hotel

9:00 Moon Trade Technologies / NuPort Robotics

11:00 Ontario Power Generation / Oshawa Power

12:30 Lunch

14:00 Korechi Innovations, Oshawa

15:30 Depart to hotel

18:00 Joint Finnish–Swedish–Estonian-Latvian Chamber Networking Reception

WEDNESDAY, OCTOBER 28

- **Battery technology & electrification** – Electrovaya: lithium-ion battery systems, engineering, battery assembly and solid-state battery development
- **Advanced manufacturing & systems integration**
  - ATS Corporation: automation, smart manufacturing, e-mobility, battery assembly and complex industrial production systems
  - Linamar: manufacturing company of highly engineered products powering vehicles, motion, work & lives.
- **Regional transition** – afternoon transfer from Cambridge to Niagara Falls for the next phase of the delegation program

WEDNESDAY, OCTOBER 28

08:15	Toronto hotel check-out
09:00	Electrovaya, Mississauga
11:00	Linamar, Guelph
12:30	Lunch / depart west
14:30	ATS Corporation, Cambridge
17:30	Hotel check-in in Niagara Falls
Evening	Dinner / free evening

THURSDAY, OCTOBER 29

- **Advanced automation & smart manufacturing** – Eclipse Automation: industrial automation, robotics, engineering and advanced manufacturing systems
- **Heavy industrial manufacturing & forging** – Patriot Forge: large-scale forging, machining and manufacturing capabilities serving demanding industrial sectors
- **Heavy equipment OR automotive manufacturing** – Tigercat Industries or Toyota:
  - **Tigercat:** forestry and specialized off-road machinery, components and advanced equipment manufacturing
  - **Toyota:** high-volume automotive manufacturing, production systems and supply-chain integration
  - **Blackberry:** equips governments, critical industries and leading automakers with secure, reliable software that drives productivity, resilience, and mission-critical performance.

THURSDAY, OCTOBER 29

08:30	Depart Niagara Falls hotel
10:00	Eclipse Automation, Cambridge
11:30	Depart for Paris
12:00	Patriot Forge, Paris / Tigercat, Paris / Blackberry, Waterloo
13:30	Short transfer
13:45	Toyota, Cambridge
15:30	Depart for Niagara Falls
16:45	Back at Niagara Falls hotel
Evening	Group dinner

FRIDAY, OCTOBER 30

- **Shipbuilding & vessel modernization** – Ontario Shipyards: ship repair, vessel upgrades, life-extension projects and Great Lakes marine capabilities
- **Marine electrification & intelligent vessel systems** – Canal Marine & Industrial Inc: marine electrical engineering, automation, power and propulsion, navigation/communications and systems integration
- **Strong B2B opportunities between the two marine visits:** Finnish technologies could connect with shipbuilders, vessel owners and marine engineering partners working on new builds, retrofits and modernization projects
- **Clean energy & infrastructure** – Niagara Parks Power Station & Tunnel: large-scale hydroelectric infrastructure and Ontario's energy sector
- **Niagara experience** – Table Rock lunch followed by the Power Station, Niagara Takes Flight and Falls attractions

FRIDAY, OCTOBER 30

08:30	Depart Niagara Falls hotel
09:00	Ontario Shipyards, Port Weller
10:45	Canal Marine & Industrial, St. Catharines
11:45	Depart for Niagara Falls
13:00	Lunch – Table Rock House Restaurant overlooking the falls
14:30	Niagara Parks Power Station & Tunnel
~16:15	Niagara Takes Flight
~17:15	Journey Behind the Falls / Falls exploration
Evening	Free evening / optional group dinner

MORE THAN COMPANY VISITS: CONNECTIONS, INSIGHTS & OPPORTUNITIES

- **Program is still flexible** – the current schedule is based on webinar registrations, early interest and expected participating companies
- **Tell us your priorities** – specific companies, technologies, customers, partners or organizations you would like to meet or visit
- **Targeted B2B matchmaking** – dozens of Ontario companies have already expressed interest in meeting the delegation; matches will be refined once participants are confirmed
- **Peer-to-peer value within the delegation** – you will have valuable opportunities to exchange ideas, experiences and contacts with each other

MORE THAN COMPANY VISITS: CONNECTIONS, INSIGHTS & OPPORTUNITIES

- **Learn from the group itself** – informal discussions during travel, meals and visits can be just as valuable as the formal program and may lead to new partnerships or business ideas
- **Not every visit will be an exact sector match** – each visit is designed to provide useful insight into Canadian business, technology, manufacturing and market-entry opportunities
- **Learn how business is done in Canada** – including partnerships, decision-making, expansion opportunities and practical market-entry considerations
- **Business + Canadian experience** – the program also includes selected Toronto and Niagara experiences, supported by local economic development partners

PROGRAM COORDINATORS

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GRIT Online Inc. is a Canadian marketing and business development company based in the Greater Toronto Area. GRIT supports companies with market positioning, digital growth, international business development and connections to relevant business networks and opportunities in Canada.

GRIT Online is the main Canadian coordinator of this delegation visit to Canada, responsible for developing and coordinating the local program, company visits, stakeholder engagement, events and business networking activities. The program is organized in close collaboration with the Canada Finland Chamber of Commerce and Canadian industry and public-sector partners.

Marika Arovuo is the founder of GRIT Online Inc. and President of the Canada Finland Chamber of Commerce. She has extensive international business experience, having spent two decades living and working in Asia, followed by 11 years in Canada. Her background provides her with a practical understanding of international markets, cross-cultural business development and market entry. Through GRIT Online and the Canada Finland Chamber of Commerce, Marika works to connect Finnish and Canadian companies, industry organizations and business communities, and to support opportunities for international growth and collaboration.

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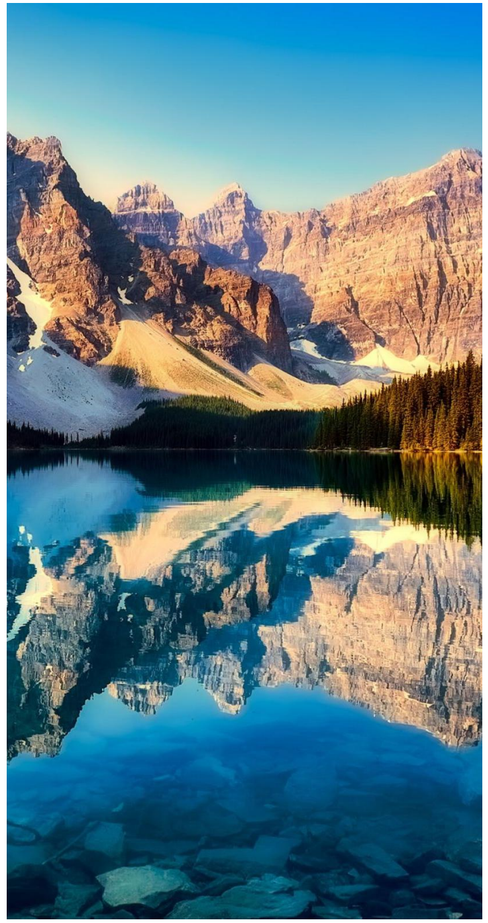
8Minds Consulting offers small and medium manufacturers engineering expertise with cutting-edge automation to optimize manufacturing,

logistics, and quality processes as well as focus on AI-enabled predictive maintenance. The company is currently developing a vibration-analysis solution.

Eeva Maarit Sandelin has been in UK, Netherlands and Canada in various technology roles and is currently the co-founder of 8Minds Consulting and a board member of Canada Finland Chamber of Commerce. She brings her expertise and contacts in advanced manufacturing to develop and coordinate the local program and company visits.

Warm Welcome to Canada!